



RISE with SAP S/4HANA

Product Marketing SAP S/4HANA Cloud Private Edition
March 20, 2024

SAP and Customers Only



What is RISE with SAP?

Your ticket to the future of ERP

RISE with SAP is a comprehensive offering designed to transition your current SAP ECC and SAP S/4HANA on-premise installation to the Cloud

Base Edition

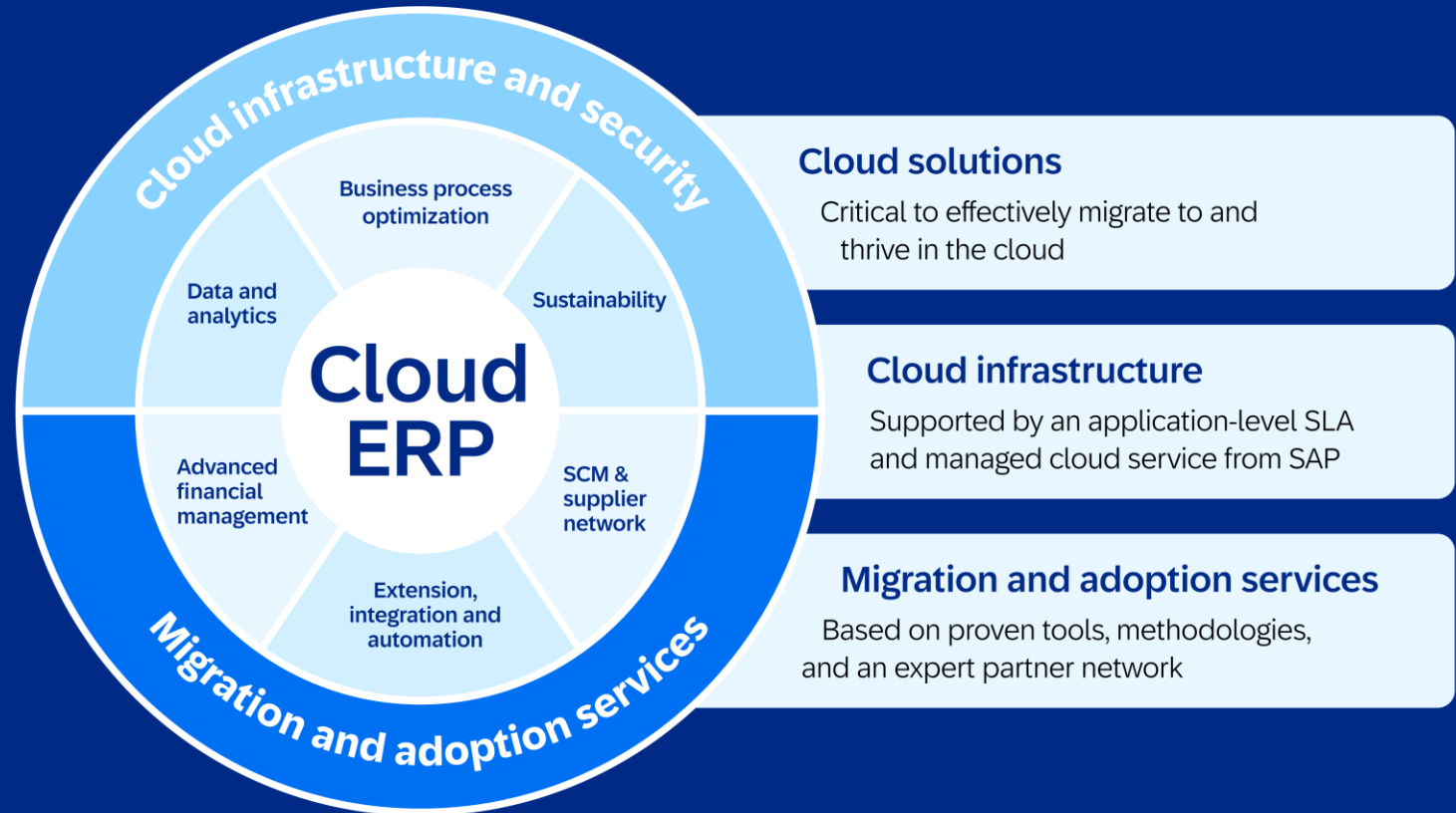
Provides small organizations with SAP S/4HANA Cloud Private Edition functionalities in lean setup

Premium Edition

Offers additional capabilities for business process management, process automation and low-code business application development

Premium Plus Edition

Extends premium by including additional capabilities for Generative AI, sustainability, and advanced OCFO suite, and additional access to supplier networks



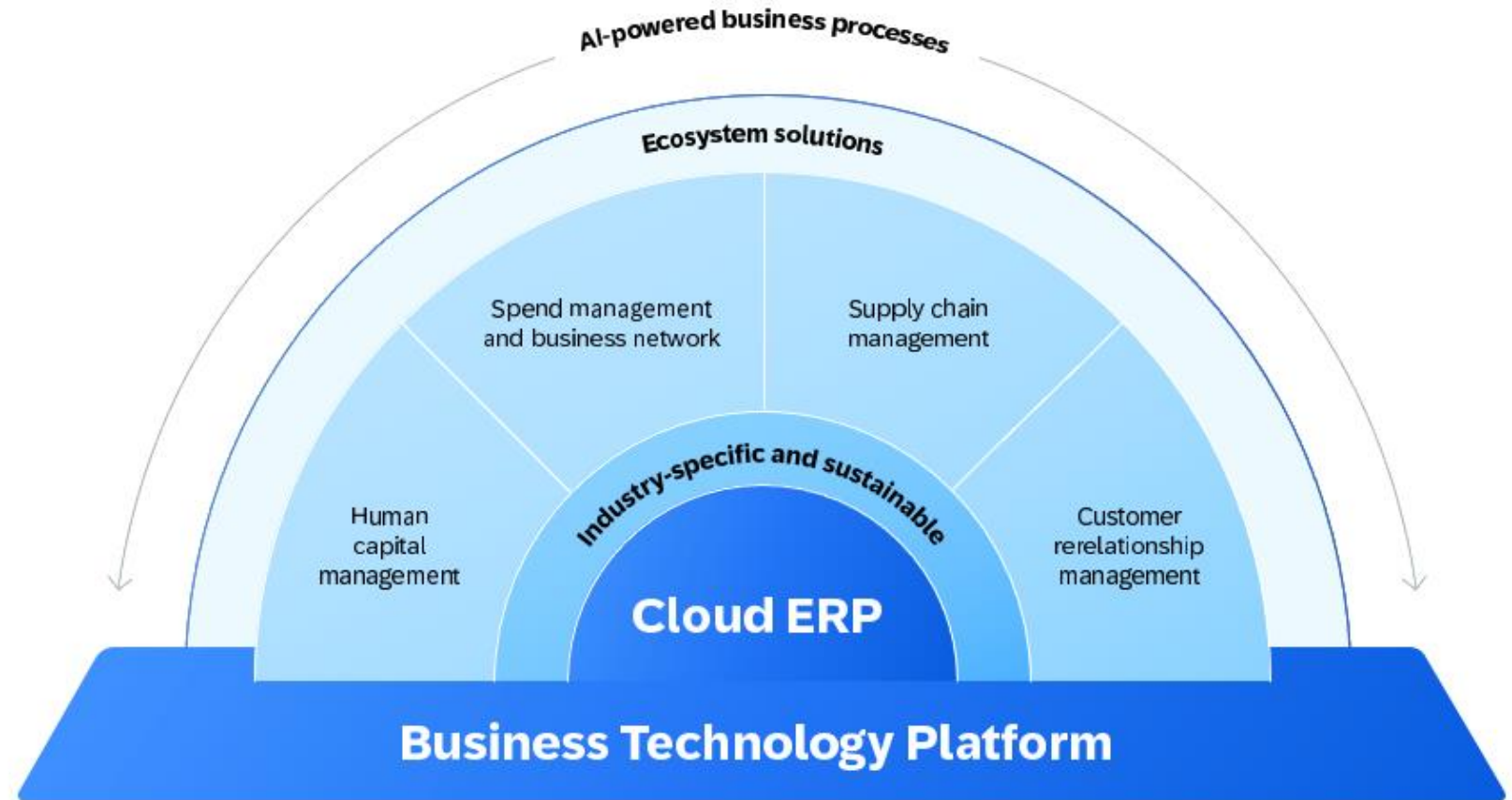
SAP's 2024 Product Strategy

At the center is the Cloud ERP core – [public or private](#) – depending on industry and customer needs

With the [Business Technology Platform](#) as the foundation for integration and extension

[Surrounded by](#) a portfolio of integrated SAP and ecosystem applications

That together deliver complete [AI-powered business processes](#) for all customers in all industries



SAP S/4HANA is delivered in three distinct product flavors

- SAP S/4HANA Cloud, public edition (Cloud ERP)
- SAP S/4HANA Cloud, private edition (Cloud ERP)
- SAP S/4HANA (on-premise)

SAP S/4HANA Cloud Private Edition

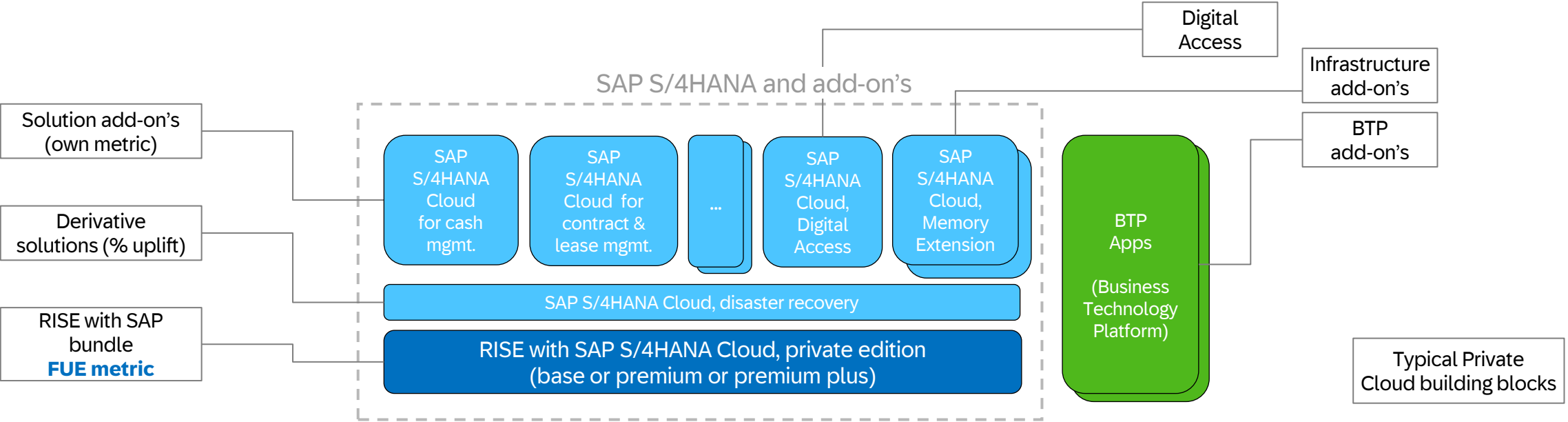
Modular Application Portfolio (MAP)



SAP S/4HANA Cloud Private Edition	Business operations				
	Procurement	Supply Chain	Manufacturing	Sales	Service
Modular Cloud LoB Solutions	<ul style="list-style-type: none"> Guided buying Supplier management Business network 	<ul style="list-style-type: none"> Integrated business planning Global batch traceability Logistics business network Transportation management Extended warehouse management 	<ul style="list-style-type: none"> Digital manufacturing 	<ul style="list-style-type: none"> E-Commerce Sales automation Customer data Marketing Customer service 	<ul style="list-style-type: none"> Service cloud Field service management Customer relationship management
SAP S/4HANA LoB Solutions	<ul style="list-style-type: none"> Central procurement Sourcing and contract (extended) 	<ul style="list-style-type: none"> Advanced warehousing Advanced transportation Advanced order promising Service parts distribution 	<ul style="list-style-type: none"> Ext. Production planning & scheduling Ext. prod. engineering & operations Environment, health, and safety 		
SAP S/4HANA Cloud Private Edition Core Enterprise Management	<ul style="list-style-type: none"> Operational procurement Sourcing and contract Supplier management Procurement analytics Invoice management 	<ul style="list-style-type: none"> Inventory Warehousing Delivery and transportation Order promising Logistics cross topics Circular economy logistics 	<ul style="list-style-type: none"> Production engineering Production planning Production operations/options Quality management Manufacturing insights 	<ul style="list-style-type: none"> Order and contract management Sales force support Solution Business Management 	<ul style="list-style-type: none"> Service master data and agreement Service operations and processes Service parts management
SAP S/4HANA LoB Solutions	<ul style="list-style-type: none"> Accounting and financial close Financial operations Cost mgmt. and profitability analysis Enterprise risk and compliance 	<ul style="list-style-type: none"> Enterprise portfolio and project management 	<ul style="list-style-type: none"> Maintenance management 	<ul style="list-style-type: none"> Time sheet management Organizational structure management Travel management 	<ul style="list-style-type: none"> Application lifecycle management Intelligent business processes Business technology platform Extensibility framework Sustainability solutions Industry specifics
SAP S/4HANA LoB Solutions	<ul style="list-style-type: none"> Adv. accounting, financial close Adv. financial operations Treasury management Commodity management Real estate management Subscription billing and revenue mgmt. 	<ul style="list-style-type: none"> Extended enterprise portfolio and project management Product lifecycle management Product compliance 	<ul style="list-style-type: none"> Resource scheduling Spatial asset management (linear asset management) 	<ul style="list-style-type: none"> HR administration Time management Payroll, reimbursement and rewarding Talent mgmt. and learning management HR strategy and planning 	Cross-topic
Modular Cloud LoB Solutions	<ul style="list-style-type: none"> Governance, risk, and compliance Multi-Bank connectivity Cash application Analytics cloud for planning 	<ul style="list-style-type: none"> Enterprise product development Collaborative project management 	<ul style="list-style-type: none"> Asset performance management Mobile asset management Spatial asset mgmt. (geo framework) Asset collaboration 	<ul style="list-style-type: none"> Core human resources and payroll Time and attendance management Talent management Human capital analytics 	
	Finance	R&D	Asset Management	Human Resources	

SAP S/4HANA Cloud subscription overview

Simplified and packaged, with flexible user assignment for the core



Full Use Equivalent ("FUE")

Advanced Use

Features

✓

✓

✓

1 : 1

Core Use

Features

✓

✓

1 : 5

Self-Service Use

Features

✓

1 : 30

Developer Access

Development Tools

✓

✓

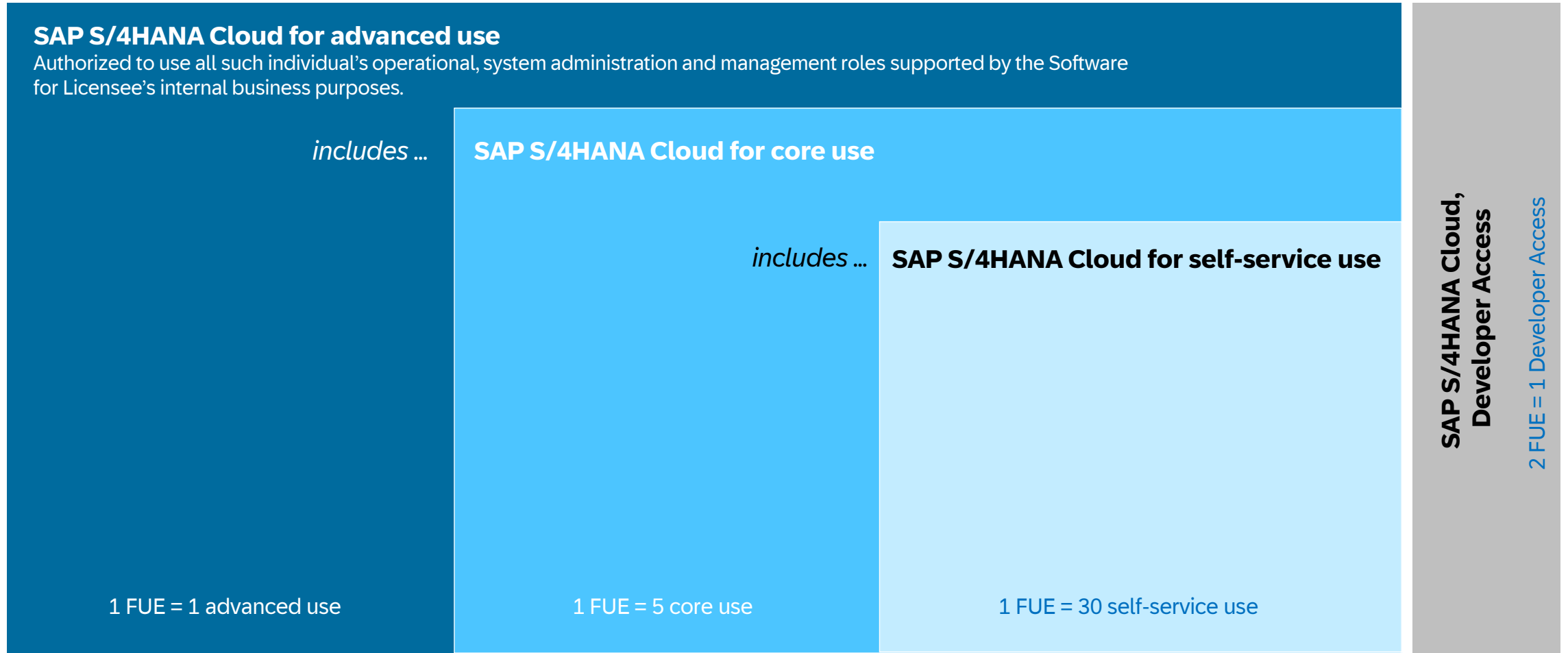
✓

1 : 0.5

Named Use licenses with S/4HANA Use Licenses today			Conversion into FUE ("Full Use Equivalent")			
Material	Product Description	Quantity	Ratio	Quantity	Product Description	Material
7018652	SAP S/4HANA Ent. Mgmt. for Professional use	100	1	100	RISE with SAP S/4HANA Cloud, private edition, premium	8014852
7018654	SAP S/4HANA Ent. Mgmt. for Functional use	404	5	81		
7018653	SAP S/4HANA Ent. Mgmt. for Productivity use	732	30	25		
7018682	SAP S/4HANA, Developer access	4	0,5	8		
		Total			214	Total

FUE metric - conversion example to RISE with SAP S/4HANA Cloud, starting with SAP S/4HANA on-premise

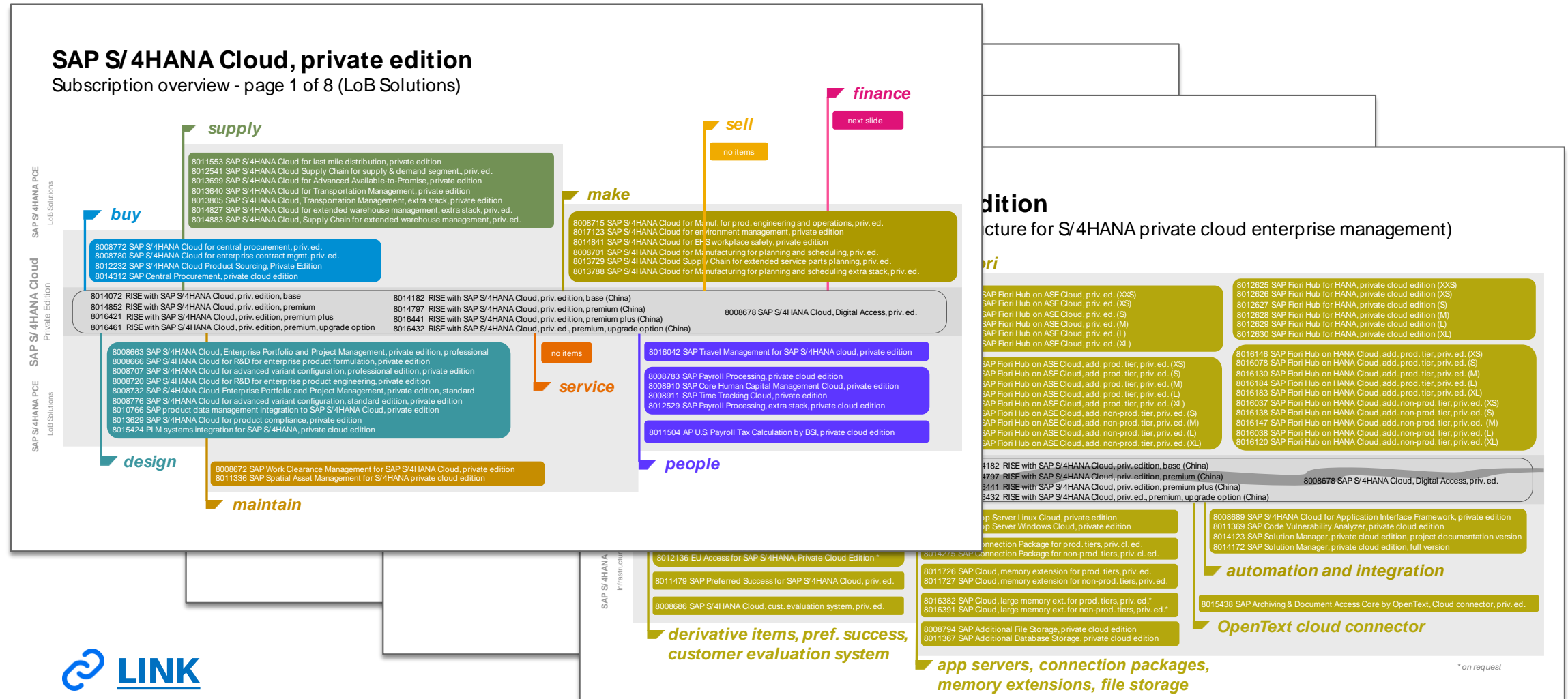
SAP S/4HANA Enterprise Management Use Rights | Overview



SAP S/4HANA Enterprise Management Use Rights | Details

SAP S/4HANA Cloud for advanced use	SAPS/4HANA Cloud for core use			SAP S/4HANA Cloud for self-service use
<p>Use is allowed by the number of individuals included in the Licensed level who are authorized to use all of such individual's operational, system administration and management roles supported by the Software for Customer's internal business purposes.</p> <p>All Solution Capabilities offered by the Software, within the Enterprise Management license</p> <p>Please note: Authorized Users (as defined in the GTC) are permitted to use the following solution capabilities of RISE with SAP. The solutions listed in the SDG (Service Description Guide) are always decisive.</p>	Use is allowed by the number of individuals included in the Licensed Level who are employees of Customer authorized to use the following Solution Capabilities supported by the Software:			
	Use is allowed by the number of individuals who are employees of Customer`s Business Partners authorized to perform any role supported by the Software			
	<p>Supply Chain Goods Movement Inventory Analytics & Control Returnable Packaging Logistics Warehouse Management Delivery Management Transportation Management Available to Promise Physical Inventory Handling Unit Management Batch Management Serial Number Management</p> <p>Manufacturing Material Requirements Planning External Processing Production Execution Subcontracting Just-in-time Processing Kanban Production Control Repetitive Manufacturing Quality Planning Quality Improvement Quality Inspection Production BOM Management Recipe/Routing Management Manufacturing Analytics Capacity Planning</p>	<p>Asset Management Maintenance Planning Maintenance Execution Maintenance Demand Processing</p> <p>Enterprise Technology Master Data Maintenance</p> <p>R&D Project Financial Control Project Logistics Control Variant Configuration Product Development Foundation</p> <p>Service Warranty Management Service Request Management Service Order Management Service Fulfillment Service Billing & Settlement Customer Engagement Packaged Service Offerings Business Solution Contract Management Service Contract Management Service Parts Fulfillment Service Monitoring and Analytics Service and Maintenance Plan Technical Assets Structures and History In-House Repair</p>	<p>Sales Sales Quotation Management Sales Contract Management Sales Order Management and Processing Price Management Incentive and Commission Management Opportunity Management Sales Lead Management Activity Management Account and Contact Management Sales Master Data Management Sales Billing Solution Billing Sales Rebates Management Claims, Returns and Refund Management Sales Monitoring and Analytics</p> <p>Human Resources Organizational Management Time Sheet</p> <p>Sourcing and Procurement Self-Service Requisitioning</p> <p>Travel and Expense Management Corporate Card Management Expense Reporting Reimbursement Management Cash Advance Management Travel and Expense Analytics Travel Booking Management</p> <p>Display Use Rights</p> <p>Approval Use Rights</p>	<p>Supply Chain Management Goods Movement Warehouse Management Delivery Management Available to Promise Transportation Management Physical Inventory Handling Unit Management Batch Management Serial Number Management</p> <p>Asset Management Maintenance Execution Maintenance Demand Processing</p> <p>Manufacturing Materials Requirements Planning Production Execution Production Control</p> <p>Human Resources Organizational Management Time Sheet</p> <p>Sourcing and Procurement Self-Service Requisitioning</p> <p>Travel and Expense Management Corporate Card Management Expense Reporting Reimbursement Management Cash Advance Management Travel and Expense Analytics Travel Booking Management</p> <p>Display Use Rights</p> <p>Approval Use Rights</p>

Line of Business and Industry Solutions and complementing offerings for SAP S/4HANA Cloud Private Edition



SAP S/4HANA Feature Scope Description | Example

Please note:

Starting with release 2023, SAP S/4HANA Cloud Private Edition and SAP S/4HANA (on-premise) have different Feature Scope Description documents



2.11.4 Operational Procurement

2.11.4.1 Self-Service Requisitioning

Business Background

Self-service requisitioning allows you to create, manage, and track your orders efficiently. You can create items from external catalogs and free-text items. After ordering the products you require, an item or header-based approval process is triggered. Once your purchase requisition has been approved, a purchase order is created.

Key Features

The following table explains the key features available:

Key Feature	Use
Defining default settings for users	For each user, you can maintain default values for a purchase requisition. When a user creates a purchase requisition, the system uses these default values.
Selecting products	You can order products by selecting them from a catalog, by selecting a product ID from the product catalog, or by selecting a product ID from the product catalog. The system automatically checks that the most recent price for the product is chosen when you place your order. Based on the product ID, the system determines the appropriate purchasing groups and the appropriate purchasing organization.
Copying purchase requisitions	You can copy an existing purchase requisition. The system copies the purchase requisition along with their attachments, irrespective of the number of attachments. You have access to the catalogs.



Adapt RISE with SAP to Your Needs

Choose between additional functionality, and limitless possibilities

Base Edition

Provides small organizations with SAP S/4HANA Cloud, private edition functionalities in lean setup

Premium edition


Augment SAP S/4HANA Cloud, private edition with features for business process management, process automation, and low-code application development.










Premium Plus edition

Extend your cloud ERP with the premium edition and additional capabilities for generative AI, sustainability, advanced CFO suite, and supplier networks.

	Base (tier 1 only)	Premium	Premium Plus
Core ERP (SAP S/4HANA Cloud, private edition)	✓	✓	✓
Business process optimization			
SAP Signavio business process transformation		✓	✓
SAP Build Process Automation		✓	✓
Extension, integration, and automation			
SAP Build Apps		✓	✓
SAP Build Work Zone	✓	✓	✓
CPEA credits for SAP BTP		✓	✓
Data and analytics			
SAP Datasphere			✓
SAP Business AI			✓
Advanced financial management			
SAP S/4HANA Cloud for group reporting	✓	✓	✓
SAP Group Reporting Data Collection			✓
SAP Analytics Cloud for planning			✓
SAP S/4HANA Cloud for cash management			✓
SAP S/4HANA Cloud for receivables management			✓
Supplier network			
SAP Business Network Supplier Portal			✓
Sustainability			
SAP Sustainability Footprint Management			✓
SAP Sustainability Control Tower			✓

RISE with SAP | Solutions for Finance and Risk

Entitled only in RISE
Prem. Plus 

	ACCOUNTING, FIN. CLOSE, FP&A, SUSTAINABILITY	COMPLIANCE, TAX, AUDIT	TREASURY & FIN. OPERATIONS	REVENUE OPERATIONS	CROSS-TOPICS
Customer need	Transparency, Reporting, Decision Making, Forecasting	Risk and Controls Management, Tax and Regulatory Compliance	Cash Flow, Market Risk, Banking Communication	Monetize products, services, projects, and subscriptions	Security, Bus. Process Optimization, Procurement
Offering for	Head of Finance, Controlling	Head of Audit, Compliance, Tax	Treasurer, Shared Services	Head of Sales	CISO / CIO / COO
RISE entitlements	<div>Group Reporting</div> <div>Group Rep. Data Collection </div> <div>Analytics Cloud for Planning </div> <div>Sustainability Control Tower </div> <div>Sustainability Footprint Mgmt. </div>		<div>Cash Management </div> <div>Receivables Management </div>		<div>Signavio</div> <div>Build</div> <div>Bus. Network Supplier Portal </div> <div>Business AI </div> <div>Datasphere </div>
Add-on's for RISE		<div>Three Lines of Defense</div> <div>Risk Management</div> <div>Process Control</div> <div>Audit Management</div>	<div>Digital Banking</div> <div>Multi-bank Connectivity</div> <div>Digital Payments</div> <div>Treasury Management</div> <div>Treasury and Risk Management</div> <div>Trading Platform Integration</div>	<div>BRIM (live)</div> <div>Subscription Order Mgt.</div> <div>Convergent Invoicing</div> <div>Contract Accounting</div> <div>Convergent Charging</div>	
	<div>Advanced Financial Closing</div> <div>Central Finance</div> <div>Real Estate (CLM)</div> <div>Profitability & Performance Mgmt.</div>	<div>Document & Reporting Compliance</div> <div>Global Trade Services</div>	<div>Taulia</div> <div>Advanced Payment Management</div> <div>Cloud for Credit Integration</div>	<div>Configure, Price & Quote</div> <div>Configuration & Pricing Service</div> <div>Subscription Billing</div> <div>Entitlement Management</div>	<div>Identity & Access Governance</div> <div>Secure Login Service</div> <div>Enterprise Threat Detection</div> <div>UI Logging & Masking</div>
	Central Finance, Green Ledger (Carbon Accounting Hub), Future Premium oCFO AI Innovations,, Joule				

RISE with SAP | Solutions for Digital Supply Chain

	DESIGN	PLANNING	MANUFACTURING	LOGISTICS	ASSETS/SERVICES
Customer need	Product Design and Collaboration	Demand and Supply Planning	Automate manufacturing operations	Warehouse and Transport automation	Maintenance and field service operations
Offering for	Product Engineering	Head of Planning / S&OP	Head of Production, Quality	Head of Logistics	Head of maintenance/service
Add-on's for RISE	PLM	Supply Chain Planning	Manufacturing	Logistics	Assets & Service Management
	Product Lifecycle Mgmt.	IBP for S&OP	Digital Manufacturing	Extended Warehouse Mgmt.	Field Service Mgmt.
	Prod. Engin. / Formulation	Supply Chain Control Tower	EHS Environment Mgmt.	Transportation Mgmt.	Service and Asset Manager
	Portfolio & Project Mgmt.	Advanced ATP	EHS Workplace Safety		Asset Performance Mgmt.
		Manuf. for Planning & Sched.			Resource Scheduling
Future Premium AI DSC innovations (e.g. TM Goods Receipt Processing)					

Q&A

Thank you.

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