

RISE with SAP Migrate your ERP system to the cloud – and keep on innovating

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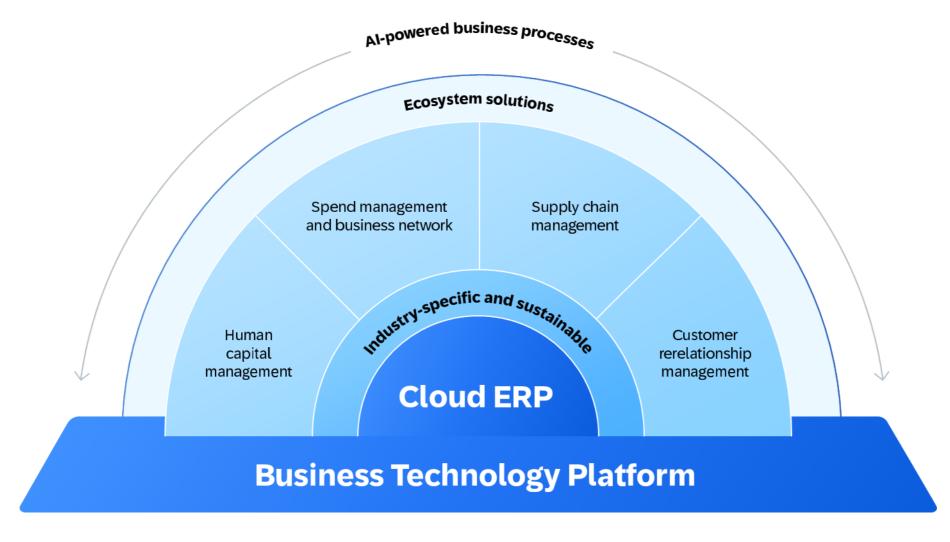
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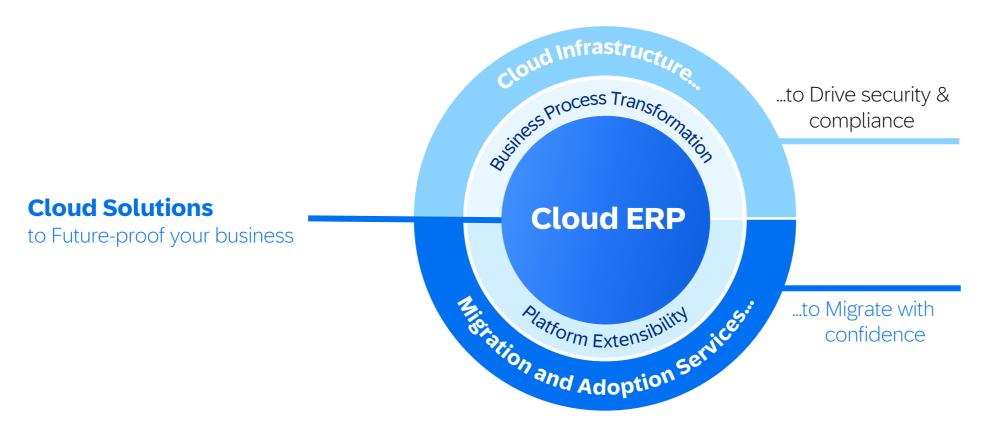
SAP Portfolio: Overview



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RISE with SAP at the center of your transformation



RISE with SAP is a comprehensive offering designed to transition your current SAP ECC and SAP S/4HANA on-premise installation to the cloud.

RISE with SAP Capabilities, infrastructure, and services

Solution components

Cloud infrastructure

Migration and adoption services

SAP S/4HANA Cloud Private Edition

- Migrate your ERP system to a tailored-to-fit cloud solution.
- Drive innovation and unlock efficiencies through intelligent automation.

Managed Infrastructure & application-level SLA Use an optimized architecture for high performance and availability, operated by SAP, including application-level SLAs.

Tools and Methodologies

- Analyze your current system and processes quickly.
- Use industry benchmarks and best practices.

SAP Signavio

- Assess your processes and get recommendations on how to improve them.
- Begin your redesign with preconfigured best practices.

Global Hyperscaler Infrastructure Deploy in your preferred hyperscaler infrastructure with no additional contracts.

Cloud Application Services (CAS)

 Ensure predictable outcomes and fixed costs from application operations to innovation adoption.

SAP Build and SAP Business Technology Platform

- Automate with pre-built content.
- Make faster and better decisions with AI and templates.
- Use a low-code approach to build cloud-ready extensions.

Security, risk & Compliance

- Ensure security by design with SAP's Data Security Trust Model.
- Comply with the most stringent regulatory requirements.

Partners & Community

- Leverage partners and user groups from one of the largest ERP ecosystems worldwide.
- Choose from hundreds of certified partner extensions.

Future-Proof Your Business with a Next Generation ERP System

Drive productivity across all lines of business



SAP S/4HANA Cloud Private Edition, is a cutting-edge cloud-based ERP system that leverages advanced technologies and covers all lines of business with role-based overview pages and deep integration for full transparency.

The solution comes with **best practices** for **64 country/region** versions in **39 languages** and incorporates best-in-class processes across **25 industries**.

With SAP S/4HANA Cloud Private Edition, companies can easily **migrate their existing ERP system** to the cloud, protecting their current IT investments.

buy

- Central Procurement
- Product Sourcing
- Carbon Footprint in procurement
- Service Procurement
- Supplier Evaluation
- Catalog Buying

supply

- Extended Warehouse Management (EWM)
- Advanced Available to Promise
- Direct Delivery
- Advanced Shipping and Receiving
- Extended Service Parts Management
- Greenhouse Gas Emissions
- Unified Package Builder

make

- Accelerated MRP (Live)
- Predictive MRP
- Demand-Driven MRP
- Constraint-Based Planning (PPDS)
- Supply Based Confirmation

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 Production Engineering and Operations (PEO)

- Advanced Intercompany
- Condition Contract Management

sell

- Solution Business
- Sales Force Support
- Sales Order Automation

- service
- Service with Advanced Execution
- In-House Repair with Advanced Execution
- Item-Based Accounting in Service

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- State of the art SAP Fiori UI
- Intelligent Technologies
- New and updated functions
- Out-of-the-box integration

key topics

- Universal Journal
- Group Reporting
- Central Finance
- Multi-Bank Connectivity

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- Product Compliance
- Adv. Variant Configuration

- Software Constraints
- Change Record

- Phase-Based Maintenance Process
- Work Packs
- Asset Performance Analysis

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- Key-User and Developer Extensibility
- Responsibility Management

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- Enterprise Search
- Master Data Governance
- Flexible Workflow
- · Intell. Scenario Lifecycle Mgm.

maintain

cross LOB

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finance

- Doc. & Reporting Compl.
- Financial Compliance Management

design

Cloud Solutions

Running Your Core Processes with RISE with SAP

Benefit from industry specific best-practices

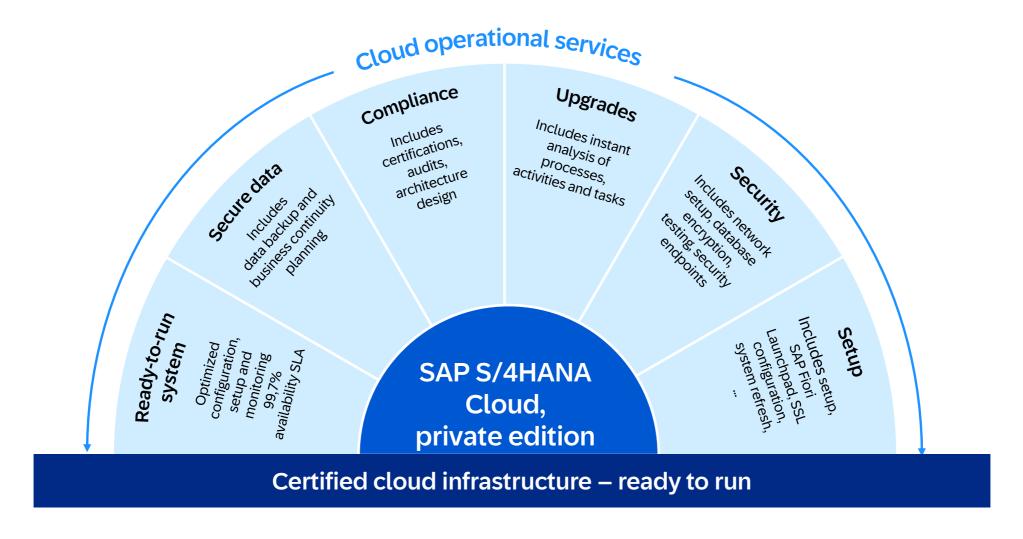
| er and deliver outcomes more quickly and at the bes | t |
|---|---|

Explore more industry innovations

| Consumer Products | 40-70% improvement in claim handling efficiency | Operate faster and deliver outcomes more quickly and at the best cost to meet consumer expectations Deliver personalized products and outcomes <u>Learn more</u> |
|--------------------------|---|---|
| Utilities | 1-25% improved overall equipment effectiveness | Increase revenue by expanding your sustainable portfolio and reaching new market opportunities Reduce asset maintenance cost <u>Learn more</u> |
| Mill Products and Mining | 1-2% improvement in asset maintenance cost | Build supply chain resiliency and deliver products as expected Minimize environmental impact while delivering profitable growth Learn more about Mill Products Mining |
| Life Science | 1-25% reduction in inventory carrying cost | Drive efficiency and digitalization in clinical trials Increase revenue with new innovations and improved resilience <u>Learn more</u> |
| Retail | 10-20% reduction in revenue loss due to fulfilment issues | Support of omnichannel revenue growth with capabilities from e-commerce management to order orchestration Resilient and lean order management that quickly and efficiently delivers what customers want, where and when they want it |

Run Your Technology Operations as a Service

Get everything you need from a single trusted partner

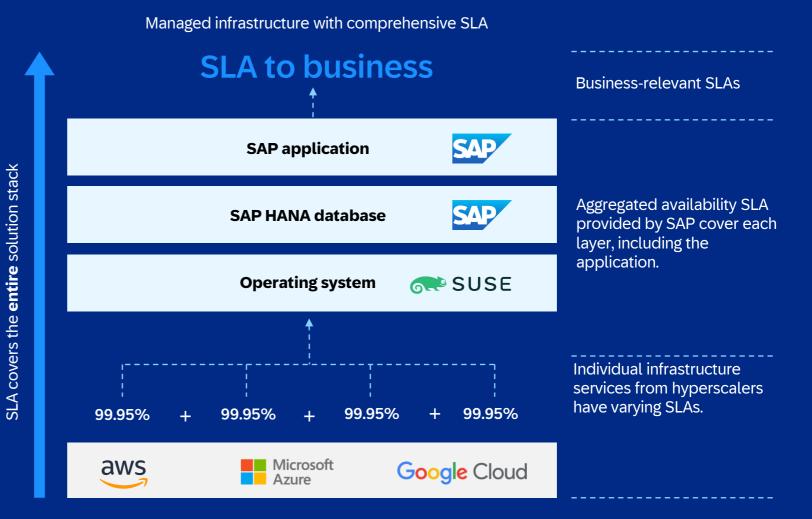


Keep every solution up and running – at all times

RISE with SAP S/4HANA **Cloud Private Edition**

production SLA covers the entire solution stack.

guaranteed uptime



Choose from Thousands of Partners and Resources

Find your perfect match for every need

Customer-centric ecosystem



Global reach

- 100+ datacenters around the world
- Partners operating across all SAP regions
- Support across 26 industries



Service providers

- 21,000 partners and 250,000 consultants help companies to migrate and achieve their desired business outcomes using RISE with SAP
- Strategy consulting and implementation advisory services



Software partners

- 1,000+ software partners
- 1,700+ software applications providing additional business benefits



Infrastructure providers

- Provided 100+M in migration funds supporting RISE with SAP customers and their move to the cloud
- Customer Data Center partners work within strict local/regional governance frameworks

RISE Migration and Modernization Program

Methodology

What is included?

Methodology

Comprehensive set of services and tools to guide customers every step of the way, supported by a skilled partner ecosystem

Incentives

Migration and adoption acceleration credits to lower the cost and accelerate time to value

Innovation roadmap

Innovations delivered every six months and the latest enhancements with AI and green ledger

1. Discover and prepare

Evaluate your existing infrastructure, applications, and data to assess the feasibility and readiness for cloud migration and create a business case

2. Explore and plan

Deploy what you need, when you need it. Every company is unique and so are their journey to cloud ERP when using RISE with SAP.

3. Move and deploy

Benefit from the support of a variety of activities, including system conversion and integration, interface configuration, security setup, testing, and training

4. Run and innovate

Unlock the full potential of your ERP by running the latest version, achieving better results with higher-quality data, and operating systems more efficiently.

Learn about your migration

Define your scope and timelines

Implement SAP S/4HANA Cloud Private Edition <u>Update your ERP with a</u> clean core

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To protect all SAP ERP customers' investment, and especially early adopters of S/4HANA onpremise, we have announced an incentive 2024 for all customers moving to RISE or GROW with SAP:

- S/4HANA on-premises customers: up to 60% credit on AACV of eligible RISE and attached LoB SKUs or up to 100% on AACV of eligible GROW and attached LoB SKUs*
- ECC customers: up to 45% credit on AACV of eligible RISE SKUs or 100% on AACV of eligible GROW SKUs*

Maintenance credits

To be used toward any subsequent on-premise maintenance invoices issued

Service credits

To be used toward invoice issued with services SKUs eligible

Cloud credits

To be used toward any subsequent invoices issued for cloud contracts

^{*}Terms and conditions may apply. Please consult your account executive for more information.

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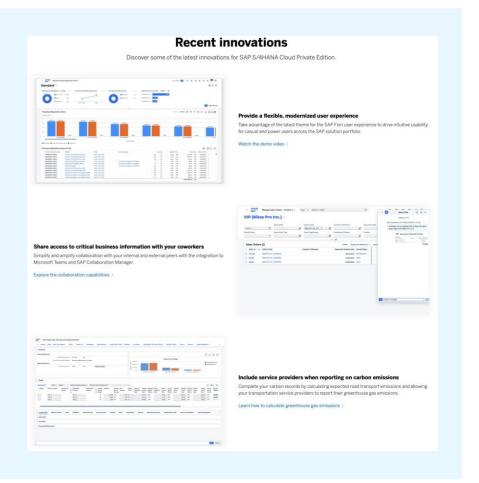
Innovation roadmap

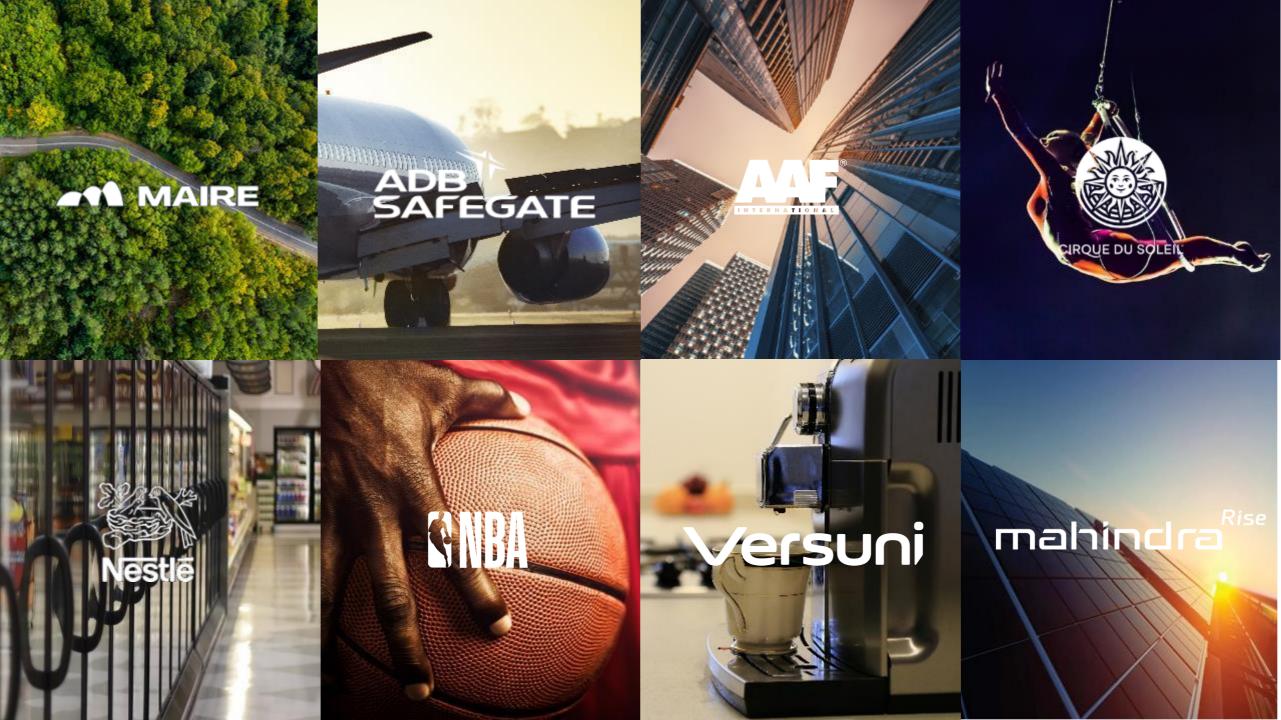
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Consume innovations at a faster rate, and benefit from

- newest enhancements
- maintaining continuity in your system
- continuously roll-out new AI-use cases
- Implementing green-ledger to become more sustainable
- creating your innovation roll-out plans based on SAP's reliable roadmap

Explore latest and newest innovations here





Thank You

